

**ADDENDUM 3: RFP #10-2015-PRINT
Leased Printers/Copiers/MFPs and Managed Print Services**

RESPONSES TO QUESTIONS

The following questions/clarifications were asked prior to the 11/20 deadline for questions. Please read through them thoroughly and note revisions to the original RFP (in bold).

Please remember responses are due on **Monday, December 14 by 4 p.m.** and no late responses will be accepted or opened.

VENDOR QUESTIONS

Q1. Please clarify the total number of MFP's you are looking for including breakdown of how many for Medium, High, & Color?

A1. Medium: 17; High: 13-14 (dependent upon whether the D110 is replaced by one or two machines); Color: 4.

Q2. In comparing your latest spreadsheet to first, please clarify or confirm the number of each category as breakdown at top doesn't seem to match listed machines. At the top, the number of medium and high volume devices do not match the number of MFP's listed, nor the current model speeds placed.

A2. The revised spreadsheet was sent to a representative of each company that attended the walk-thru. It is attached at the end of these questions. This spreadsheet supersedes any other info.

Q3. In comparing your latest spreadsheet to first, please confirm that there is a duplication of MCH FacilitiesCopy? Is the one listed 3rd same as one listed with color models at bottom?

A3. Yes.

Q4. In our walk around, you specified that two units needed to be color, but you didn't specify the speed for Color/B/W or performance specifications of these systems.

A4. We currently have three leased, color devices: WC7775, WE7835, ColorQube9203, and expect pricing for four. All color devices need to be at least 65 pages per minute or more.

Q5. Were there any other models where you were specifying them to be able to produce color output? Please provide speed/performance specs you will require.

You list 3 color machines at the bottom, but at top you say 4...do you want 4 color models? What speed or category do you want for these...medium or high?

Could we get clarified the number of color units that are desired and which location?

- A5. The Court requires 4 color devices, preferably the same or similar model, producing 65 pages per minute or faster, ability to fax, scan, and email, have a paper tray for 11 X 17 paper, have a high volume paper tray for letter, ability to 2- and 3-hole punch, staple, and have booklet function.

All 4-color devices will be at the Main Courthouse. Two devices on the 8th floor, one on the 1st floor in Jury and one on B1 in Court Technology.

- Q6. It is assumed that all the general copier specs of **A-JJ** would still apply to these color systems?

- A6. All but items N, R and T. Please consider the following revisions to **page 16** of the RFP:

7.1 Minimum Technical Specifications.

N. Remove completely.

R. Have booklet mode feature; *Color machines only.*

T. Have a minimum original and copy size of 4x6" and a maximum original and copy size of 11x17"

- Q7. Could we get clarified the number of mandatory 11x17 requirement?

In **Section K** you required that all units have up to 11x17 printing. However in the walk thru you listed only three units that require 11 x 17 (color devices). On **Addendum 1 Question 3**, you state that you don't need an 11 x 17 tray; however you also state that a user can use the bypass tray for this size paper. Please explain. A device either has 11 x 17 or it does not. You can't use a bypass for 11 x 17 if the unit cannot run that size of stock. 11 x 17 is a standard size for MFP units of the type and caliber you are requiring, please confirm that all MFP's must be capable of running up to 11 x 17 paper, through whatever available source.

Section T states minimum copy size up to 11 x 17. A unit can either do up to 11x17 or it cannot. Please explain.

Please clarify 11 x 17 requirement or not on all or some MFPS as there are contradictory statements. RFP Specs on **pg. 16** call for 11x17. In Walkthrough, I believe you stated that only color models needed 11x17 & Booklet. Yet in **Addendum1 A3**, it states that only the color devices need a tray for the 11x17 paper and all other devices can use the bypass tray for 11x17 (if you need 11x17 ability through the bypass, the machine needs to have 11x17 capability.

- A7. All color devices must have a tray for 11 x 17 paper; all other devices must have the capability for printing on the 11x17 paper, using the bypass tray, as needed. Several Judicial officers like to print some documents for trials on 11x17 and our current devices allow us to use the bypass tray for this use.

- Q8. Which devices require a booklet finisher or the ability to saddle stitch booklets?

In **Section R** you state that each unit must have a booklet feature. Please explain this requirement? Do you mean that all units must be able to print out a

- booklet? Or that you want the units to produce a finished booklet with center folding and saddle stitch staples? In the walk thru you stated only three units needed this and **Q5 on addendum 1** confirms this, however we need clarification on what you mean by this feature.
- A8. All units must be able to print booklet. The court does not need the device to fold or stitch.
- Q9. It appears that paragraphs **7 & 9.12** [of **SOW I, pages 15 & 19**, respectively] conflict each other in regards to the placement of NEW equipment.
- A9. The RFP states in paragraph 7 that only new EQUIPMENT is acceptable; paragraph 9 states that inventoried PARTS or COMPONENTS may be new or rebuilt OEM. **The Court has amended (in #2) the inventory paragraph, page 19, to state that all replacement PARTS/COMPONENTS must be new.**
- Q10. Is it the intent of the Court to entertain proposals that contain options for both new and Re-manufactured equipment?
- A10. All equipment/devices shall be new.
- Q11. The bid mentions having a dedicated tech, do we need to have a specific technician onsite at all times?
- Is it the intent of the Solicitation that the responses include a full-time on site employee as a requirement of the RFP?
- A11. No. The Technician must be available to respond within the 4 hour required response time as listed in the RFP **section 4.1 (a), pages 13 and 26.**
- Q12. The bid asks for a technician to conduct all toner replacements, is this required or will the ~~county~~ [Court] be handling toner replenishments?
- Will your users replace toners as needed from stock we provide – or are you looking for our techs to install all toner?
- A12. The court would like for the toner to be mailed to the specific printer / MFP location and the court user will replace the toner.
- Q13. Is there a storage facility for extra parts and supplies at each site or will everything be housed at the one central storage room?
- A13. The Court has a storage area where some parts / supplies can be placed and accessed by Vendor technician or court technician, as the need arises. It is not the intent of the Court to house ALL parts and supplies for the devices.
- Q14. The bid states when one machine is discontinued it must be replaced with a new device of equal or greater value at no charge to the district (?). Is this referring to when one machine becomes discontinued or when parts and supplies are no longer available (multiple years after it being discontinued)?
- A14. Should a leased device or Court owned device need to be replaced due to age OR parts no longer available, the Court will need a new or of equal or greater value installed.

Q15. For Lexmark printers is OEM consumables a requirement even if compatible toner will be fully guaranteed by the service provider?

Is Premium Compatible Toner acceptable if meets your less than 5% fail rate and quality of print and reliability not affected?

A15. For toners, the vendor is to provide OEM toners, and if applicable, **“only compliant toners will be accepted,”** in lieu of OEM toners. **No “compatible” toner will be accepted.** Compliant toners are approved toners from Lexmark. Compatible toners, just mean the cartridge is using low end replacement parts, cheap toner and can fit in the space provided in the printer. The Court has had numerous compatible toner cartridges fail.

Q16. Is it a requirement to be a factory authorized service provider of the Lexmark product to be able to bid on the MPS portion?

A16. Yes, only Lexmark factory authorized service providers can repair/service Court-owned Lexmark devices (SOW II).

Q17. When we look at SOW1, we see 29 devices in the current state. Understanding that the D110 could be split into two devices we would have 30 devices. However it appears from the document named "Leased devices usage counters as of 111215.xlsx", it lists a need for 35 devices. Could the court please clarify the additional 5 devices and what current state devices they may be replacing?

Please clarify the total number of MFP's you are looking for - I count 29 total? Or 30 if replace D110 Appeals copy 2 with 2 machines? Yet at top of your last spreadsheet – your total says 35?

A17. The Court has identified several areas in the Court where a floor or department needs a second device installed. In several of these areas we have a Court owned Lexmark X658 installed and in one grant funded area we have determined we need to replace the MS810 printer with a leased MFP device.

Q18. As typically with leases, in the event of a termination, the Prime contractor will require the sum of remaining payments in order to recover the cost of the hardware. Has the Courts contemplated this scenario?

A18. Please see the termination clause in the contract terms and conditions in the RFP.

Q19. During the walk-thru and assessment of the configuration information it was observed that the court had a variety of finishing options that were not leveraged. Building these in to a proposal as 1-for-1 can add significant cost for the courts. Can you confirm if the courts will accept a proposal to deliver 2/3 hole-punching in only business critical areas rather than on all devices? And as a convenience options for the balance of the fleet?

A19. All areas will need 2 or 3 or both for the punch option.

Q20. In section 8.2 Cost Portion, the courts indicate that you would like to receive a cost per unit for leased equipment, per consumable and MPS services. There are

a numerous ways to price consumables such as cost-per-page (CPP), CPP with minimums, CPP without minimums and per cartridge models.

Allowing vendors to hold the courts to a minimum amount of impressions can lead to a scenario where you would be paying for impressions monthly that are never used. Can you confirm the courts preferred structure?

A20. The Court would prefer to be charged for the copies or prints they request.

Q21. Do you want a quote for Cost Per Page Managed Print Services which includes labor, parts and consumables? Or do you want CPP quote to include labor and parts – and you purchase consumables as mentioned in RFP?

A21. Please see the attached Pricing Criteria/Cost Sheet.

Q22. We look forward to the courts responses on Tuesday November 24th. However due to the holiday, most of our resources will be out and returning to work November 30th. With the level of detail required to complete SOW 1 and SOW 2, would the court consider a date extension to some day the week of December 14th?

A22. **The closing date has been revised to Monday, December 14, remaining due by 4 p.m.** Late responses will not be accepted.

Q23. Re: **5.3** Do you have a sample of the repair reports you are asking for?

A23. A copy of the current Xerox monthly service report for October is attached.

Q24. Re: **6.4** Schedule erase. Why would you need quarterly erasing when you have asked for Job erase to be standard and enabled?

A24. Please disregard item 6.4; no scheduled erases are necessary.

Q25. Re: **7.1** Minimum Specs. You have stated that all MFP's must meet minimum specs. Can you please clarify the following questions?

a) In **Section B** you state that all units must have faxing? Is this an analog fax line?

b) As in the walk through and addendum you seem to state that only network faxing will be used at a later time. Can or will you be revising the bid to remove the faxing requirement?

c) Do you want the analog faxing to be listed at an optional cost?

A25. a) Yes.

b) No.

c) All must have analog faxing capability at the outset and the Court would like to use Fax over IP where possible.

Q26. In **Section D**, you state that new unit must have type 3 print drivers and also required it to be compatible with existing units? What do you mean by existing units? Doesn't this bid replace those units? Please clarify.

A26. "Existing units" are those that are Court-owned; this bid replaces leased equipment only and the Court will eventually replace existing equipment.

Q27. In **section I**, you state the capability to upgrade to network connectivity, however in **Section H** you ask for it to be included in the units? Can you clarify if you want it standard or to be added as a later upgrade?

A27. Standard on all units.

Q28. Also, in **Section I** you required Postscript and PCL. Do you want both PCL and Postscript on all units as a standard? Please clarify.

A28. Yes.

Q29. In **Section M and N** you have listed two different specifications for the same features. **M** lists 25 to 400% and **N** you list 64 to 200%. Can you clarify?

A29. Please see Q6, item N has been removed from the RFP.

Q30. In **Section U** you list both 2 and 3 hole punching as a requirement. However in **question 4 of addendum 1** your response says the option for 2- and 3-hole punching. Please explain, if you want this as a standard feature or an option that would be listed and priced separately.

Also on **Add 1 A4**, you state that all devices need option for hole-punch and main specs state that all need to have available options such as finishers; but I do not think you state if you want finishers and hole-punch included in all models or listed separately? And besides needing hole-punch as option for all finishers and booklet mode for color, what are the minimum specs for the finishers for each model...i.e. 1,000 sheets or 4,000 sheets?

A30. Two- and three-hole punch should be standard for all devices. Specifications for finishers will be dependent on the model bid.

Q31. In **Section W**, you require the units to have edge to edge copying capability. Can you please explain? All current laser MFP's produced have a small white edge around the borders of the page (this adds reliability in the transporting of the paper through the MFP). Can you list a product that is similar to the one you are requiring with this specification?

A31. There is no product to reference. We are taking into consideration that all MFPs when copying will have a minimum amount of white space around the copy image.

Q32. In **Section AA** you state have available accessories, such as..... Please clarify? Are you looking for optional pricing for other available accessories? Or just that the units have other accessories than the ones you require in your bid.

A32. We want to make sure that the accessories described are part of the MFP (depending on the size of the unit, its requirements and the location spacing available surrounding the MFP). For example, in the main courthouse, location of copiers at end of the hallways, there is limited space around the device. There is no room for a high volume input tray. But at the Sisk Courthouse, there is room for a high volume input tray.

Q33. In **Section 7.2 Part A Medium Volume #2**. You are asking for monthly volume levels for black and white and color output. This suggests that all medium volume units must be color capable. Please explain as this requirement would only allow us to bid one type of unit, specifically a color enabled MFP for all medium volume units, however as previously stated in other correspondence only 3 color units are required by the court.

- A33. There is a requirement for 4 color devices to be able to print 65 PPM or faster. None of the color devices are medium volume. Please see the revised section 7.2 immediately below:

REVISED:

7.2 General Features/Specifications. The Court has grouped its current fleet of MFPs into *three* levels. At minimum, proposed MFPs must meet the minimum specifications and the volume requirements noted below; proposed MFPs can exceed these requirements.

A. Medium Volume

- 1) Speed: 50 – 59 copies per minute.
- 2) Manufacturer's minimum rated monthly volume shall be 175,000 for black & white copiers.
- 3) Must have a minimum of four paper sources and a minimum capacity of 3,000 sheets with the capability of printing letter (8.5x11), legal (8.5x14), and ledger (11x17) size paper.
- 4) Memory shall be scalable to 256 MB.
- 5) Scanning Resolution 600 x 600 dpi min.
- 6) Have capabilities to scan to the network or device hard drive.

B. High Volume

- 1) Speed: 75 or more copies per minute.
- 2) Manufacturer's minimum rated monthly volume shall be 175,000 for black & white and 200,000 for color copiers.
- 3) Must have a minimum of four paper sources and a minimum capacity of 3,000 sheets with the capability of printing letter (8.5x11), legal (8.5x14), and ledger (11x17) size paper.
- 4) Memory shall be scalable to 256 MB.
- 5) Scanning Resolution 600 x 600 dpi min.
- 6) Have capabilities to scan to the network or device hard drive.

C. Production Unit (D110)

- 1) Speed: 75 or more copies per minute.
- 2) Manufacturer's minimum rated monthly volume shall be 175,000 Plus for black & white copier(s).
- 3) Must have a minimum of four paper sources and a minimum capacity of 3,000 sheets with the capability of printing letter (8.5x11) only. Must have a high capacity feeder and finisher as well as a stapling function.
- 4) Memory shall be scalable to 256 MB Plus.
- 5) Scanning Resolution 600 x 600 dpi min.
- 6) Have capabilities to scan to the network or device hard drive, but no faxing capability required.
- 7) The specifications may be accomplished with one or two machines.

- Q34. In **Section 7.2 Part A Medium Volume #3**. You are asking for 11x17 and four paper sources totaling at least 3,000 capability. Please explain, is this the requirement for all medium volume devices? As in **Addendum 1 question Q6**

- you state only the high volume unit's need a large capacity tray? What is your definition of a large capacity tray?
- A34. All medium volume devices must be able to print legal and letter from paper trays and 11 X 17 from the by-pass tray. All high volume devices must be able to print legal and letter from paper trays and 11 X 17 from the by-pass tray. All color devices must be able to print legal, letter and 11 X 17 from a paper tray.
- A large capacity tray must hold at least 2,000 sheets of paper or more.
- Q35. In **Section 7.2 Part B High Volume #2**. You are asking for monthly volume levels for black and white and color output. This suggests that all high volume units must be color capable. Please explain as this requirement would only allow us to bid one type of unit, specifically a color enabled MFP for all high volume units, however as previously stated in other correspondence only 3 color units are required by the court.
- A35. The Court requires only 4 color devices printing 65 PPM or faster with the option for a high capacity paper tray for one device.
- Q36. Is the court only wanting a vendor to bid two units, 50-59 copies per minute Medium and 75 copies per minute High volume units? During the walk through we saw the DP110 in appeals copy 2 that is much greater speed then the two units you are requiring? Please explain.
- A36. The Court requires one production unit, similar to the current D110 or the vendor can bid two units for this area. The Court needs to have the ability to have a fast device in this area. See specs (C) in the "**Revised Section 7.2**" on page 7.
- Q37. In **Section 7.2 Part B High Volume**, there is no paper size or capacity requirements. Can you explain? In **Addendum 1 Question 6** you state that the high volume units need large capacity trays, please clarify this requirement. What is your definition of a large capacity tray?
- A37. Please see the "**Revised Section 7.2**" on page 7.
- Q38. In **Addendum 1, A6** you answer that only HIGH volume devices need a large capacity tray; but in original specs for MEDIUM volume machines on **Pg. 17 item 3** you state that Medium volume machines must have a minimum capacity of 3,000 sheets with the capability of 11x17. Most 50+ ppm models come standard with 2 500 sheet trays and a bypass plus a cabinet; then have an option instead of a cabinet to add at least one Large Capacity Tray with either 2 more 500 sheet drawers – or a 2 or 3,000 sheet drawer in some configuration. Please confirm you want a minimum of 3,000 sheets of paper with 4 paper sources? Or if not – what minimum configuration is acceptable?
- A38. Please see the Pricing Criteria/Cost Sheet at the end of this Addendum.
- Q39. Please confirm the minimum paper sources and number of sheets required for High Volume equipment.
- A39. Please see the "**Revised Section 7.2**" on page 7.

Q40. In **7.3 Special Purpose copiers**. Can you clarify? Are you asking for bids for these types of units? Or are you asking if the vendors have the capacity to bid and service these types' products?

A40. Please note whether vendor has this type of equipment for future solicitations.

Q41. In **Scope of work 1** for leased copers, printers, and MFP's there doesn't seem to be any information for providing maintenance pricing for these units and associated volumes. Are you wanting vendors who respond to **SOW 1** to bid on this maintenance or are only vendors that submit a bid for **Scope of work 2** required to provide this pricing?

Page 13, sections 4.1 (a-c) and 4.2 appear to be identical to **4.1 (a-c) and 4.2** in the MPS Scope of Work starting on page 25. These items are really MPS type services. Please clarify if intention is to have MPS type services in the MFP Scope of Work.

A41. Pursuant to **Page 2 of the RFP**, the court is seeking leased equipment, which includes Managed Print Services (MPS), as well as repairs to the leased equipment (SOW I, pp.13-14). The Court is additionally seeking MPS and repairs for the court-owned fleet of equipment (SOW II, pp. 26-27). Both responses must include the costs for these services.

Q42. Would it be possible to get the color fleet totals from the fleet? We have approximately 500K a month in total prints, how much of that is color usage?

A42. The excel spreadsheet was updated and emailed to vendor representatives 11/17, along with other requested information. It has also been added to this addendum.

Q43. Re: **page 17 Paragraph 7.2 section A:**

Item 2 lists a minimum rated monthly volume of 175,000 BW and 200,000 Color. Observations:

1) On the listing handed out of units and volumes, no unit exceeds 58,676 in combined volume.

2) Almost no manufacturer has a duty cycle where the Color Duty Cycle exceeds the BW Duty Cycle.

2a) the duty cycle is identical to that of the High Volume category (and more in-line with) that standard HV categories

Please clarify if these figures are correct as they currently create a specification that may be unduly restrictive to most respondents given the environment.

A43. Please see the "**Revised Section 7.2**" on page 7.

Q44. Can you identify which locations get medium and high volume category machines? Or what average volume you want high volume?

A44. Please see the revised Excel spreadsheet at the end of these questions.

Q45. **Page-16, Item 7.1-G**

Requirement: Be compatible with networking protocol TCP/IP and be capable of operating from Windows 7, 8, and 10; Windows Server 2012 R2; and Faxmaker.

- Question: Besides Windows 7, 8, 10, Windows Server 2012 R2, Faxmaker and Odyssey Case Manager, are there any other enterprise solutions deployed at the Courts that you may want to integrate the MFPs with in the future? For example Active Directory, MS Exchange, document/content management software (MS SharePoint, LaserFiche, or DocuWare)? If so, what are they?
- A45. No other enterprise solutions are required. It would be great to have as an option for any future needs, but at this time, none are needed.
- Q46. Regarding Faxmaker:
- a) How is Faxmaker deployed at the Court, i.e., on-premises, cloud, or hybrid?
 - b) Even though Faxmaker is currently only used by Probate, do all departments have access to Faxmaker services for faxing?
 - c) Exactly what is meant by "**...be compatible/be capable of operating from/with " Faxmaker**"? Please provide specifics as to what type of integration is required.
- A46. A) Faxmaker is housed on a server on-premises.
b) Yes, all departments have access to Faxmaker.
c) No integration is needed. GFI Faxmaker is on the courts servers and can only be accessed via a PC. If any vendor has the ability to connect to GFI Faxmaker via their MFP, great, but it is not required.
- Q47. **Page-16, Item 7.1-S**
Requirement: Have non-image area erase feature.
Question: Can you provide more detail as to exactly what is being requested here?
- A47. Non-image area erase stops the background of the original from turning black when a copy or scan is made with the machine cover open.
- Q48. If new equipment is added to service base that is not the same as current stock, will vendor be allowed to adjust CPP if needed for these units up or down?
- A48. Yes, but any increase in pricing must be agreed to in a writing signed by both parties (amendment).
- Q49. You said that you want to change to leasing as you replace or add new printers and desktop MFPs, so how will you be addressing this?
- Do you want participating vendors to quote lease prices on equipment now under your current MPS portion of this RFP? If so, we need specs for desired equipment.
 - Or will you post a new RFP later for this?
 - Or other?
- A49. Replacing Court-owned equipment will be dealt with in a separate solicitation at a future time.
- Q50. Is the court going to provide a standardized pricing sheet? Standardized pricing sheet would make it much easier for the count to get accurate pricing and make comparisons between vendors.

Cost Proposal Section. I do not see any form for us to fill out.

A50. The pricing sheets are included as part of this addendum – one for SOW I, the new leases, and one for SOW II, MPS for the existing, owned equipment. Please remember if you intend to respond to both SOWs then cost sheets for each (they are different) must be included in your separate responses to this RFP.

Q51. It was posed in the walk-thru that the Court, in its own best interest, review the scoring criteria in the table on pages 8-9 and possibly re-balance it.

A51. The Court will not adjust the scoring criteria.

Q52. On **page 7, Paragraph 8.i. (5)**, the Court is wisely requesting proof of financial solvency or stability. To support this request that the selected vendor has the resources to fulfill its obligations if awarded, recommendation is that the Court add an indemnification guarantee that the Manufacturer will fulfill the obligations under the contract should an awarded dealer-representative of said manufacturer fail to do so.

A52. The Court will not request a contract with a Manufacturer to guarantee Reseller's contract.

Q53. Regarding **page 55, paragraph b. Termination for Convenience.**

It is common with many Government Entities to establish details of the cancellation for convenience to satisfy the end goal and yet still provide respondents to provide services in the most cost-effective manner, thereby creating the lowest price/best value for such services. Recommendation is for Court to add some form of this clarification to RFP 10-2015-Print in the best interest of gaining best value responses.

Regarding **page 55 Paragraph C**, Early Termination, can you please clarify:

- 1) Process for notification of Default
- 2) Terms of related Cure Period.

A53. The Termination for Convenience clause is just that – a convenience to the Court, no cause necessary. Some possible reasons for termination are listed in the following paragraph (c). In the case of an Early Termination (for Cause), the Court will send written notification, by email, of the Contractor's default with an effective date.

Contract terms, possible compromises and additions may be discussed at the time of negotiation.

Reminder: If a vendor does not agree with any provided terms, the RFP states they should be red-lined and returned with the response (Section 8.1 (h)).

RESPONSES ARE DUE ON MONDAY, DECEMBER 14 BY 4 P.M.

NO LATE RESPONSES WILL BE ACCEPTED OR OPENED.

Medium Volume devices	17
High Volume devices	14
Color Devices	4
Total	35

Leased Device RFP:
 <<< This total will be 13 IF bidding a 1 to 1 device for replacement of the D110 Production unit.

Location	Device Name	Model	Total Pages	Monthly average (31 of 36 month lease)
Archives	Archcopy1	WC5845	134,127	4,327
Archives	Archcopy2	WC5845	277,331	8,946
MCH	FacilitiesCopy	WC7835	70,827	2,285
MCH	3rdseccopy	WC5855	849,783	27,412
MCH	6thseccopy	WC5845	100,402	3,239
MCH	5thflrcopy	WC5845	248,767	8,025
MCH	crim5	WD5845	291,368	9,399
MCH	depcopier	WC5845	374,208	12,071
MCH	felonycopy	WC5845	333,475	10,757
MCH	misdcopy	WC5845	343,064	11,067
MCH	B1copy	WC5845	172,420	5,562
MCH	7thseccopy	WC5845	192,850	6,221
MCH	appealscopy2	WC5845	207,926	6,707
Sisk	Facilcopy1	WC5875	1,234,543	39,824
Sisk	Facilcopy2	WC5845	743,612	23,987
Sisk	FCscopy	WC5845	250,864	8,092
Sisk	FamLawCopy2	WC5875	1,818,965	58,676
Sisk	FamLawCopy1	WC5845	1,109,631	35,795
Sisk	2dFSDcopy	WC5845	229,851	7,415
Sisk	3rdlawlibcopy	WC5845	128,694	4,151
Sisk	Civcopy1	WC5875	432,122	13,939
Sisk	CivCopy2	WC5845	451,515	14,565
Sisk	SiskJuryCopy	WC5845	23,371	754
Sisk	Probate	WC5845	584,787	18,864
JJC	JJCcopy1	WC5845	170,575	5,502

Location	Device Name	Model	Total Pages	Monthly average (31 of 36 month lease)
MCH	appealscopy2 - large volume copier	D110	1,351,249	43,589

Court will consider two devices to replace this device OR a bid for one device only.
Must be very high speed, production unit(s) of equal to current model.

Location	Device Name	Model	Total Pages	Monthly average (56 of 60 month lease)
M Street	TrafficCopy	WC5745	619,682	11,066

All Color devices must copy print up to 11 x 17

Location	Device Name	Model	Total Pages	Monthly average (31 of 36 month lease)	Black	Color
MCH	AdminCopy - Color Device	WC7775	501,943	16,192	225,532	47,308
MCH	FacilitiesCopy - Color Device	WC7835	71,000	2,290	47,304	23,696
Location	Device Name	Model	Total Pages	Monthly average (58 of 60 month lease)	Black	Color
MCH	Jury5 - Color Device	ColorQube 9203	443,220	7,642	347,656	95,564

Pricing Criteria SOW 1 (Leased Devices) – Individual device costs per page basis

Copier Level	B/W or Color	Output speed B/W & Color	Quantity	High Cap paper tray / finisher	11 X 17	2 / 3 hole punch and stapler	Booklet function	Monthly Base rental fee	Cost Per Page (B/W)	Cost Per page (Color)	Total price for 3 year lease	Total price for 4 th year	Total price for 5 th year
Level 1 (Medium Volume)	B/W only	50 – 59 ppm	17	No	By pass feeder	Yes	No						
Level 2 (High Volume)	B/W only	75 ppm	12	Yes	By pass feeder	Yes	No						
Level 2 (High Volume)	B/W & Color	75 ppm B /W & 50 ppm Color	4	Yes	Paper Tray	Yes	Yes						
Level 3 (Production Unit; currently a D110)	B/W	75+ ppm	2 (This total will be 1 IF bidding a 1 to 1 replacement)	Yes	No	Yes	Yes						

- A. Must be inclusive of delivery, installation, setup, unlimited training, and all costs associated with operating the copier including maintenance and supplies, excluding paper and staples.
- B. Base Monthly Rental Fee.
- C. Cost Per Copy Maintenance (including preventive, emergency, and non-emergency maintenance) and Supplies (with the exception of paper and staples) without required minimums.
- D. Cancellation of any rental upon thirty (30) days advance notice for any reason, at the Court's discretion, with no penalties for termination.

Pricing Criteria SOW 2 (Court Owned Devices) – Individual device costs per page basis

Device Make / Model	B/W or Color	Quantity	Cost Per Page (B/W)	Cost Per page (Color)
Lexmark C734n	B/W & Color	1		
Lexmark E360	B/W	69		
Lexmark MS410	B/W	86		
Lexmark MS810	B/W	69		
Lexmark MX310	B/W	46		
Lexmark T650	B/W	23		
Lexmark T652	B/W	63		
Lexmark X364	B/W	2		
Lexmark X466	B/W	35		
Lexmark X658	B/W	3		
Lexmark X792	B/W & Color	1		
HP 2600	B/W & Color	1		
HP CP 1581ni	B/W & Color	1		
HP 2025x	B/W & Color	1		
TOTAL		401		

- A. Must be inclusive of maintenance and supplies, excluding paper and staples.
- B. Cost Per Copy Maintenance (including preventive, emergency, and non-emergency maintenance) and Supplies (with the exception of paper and staples) without required minimums.
- C. Cancellation of service upon thirty (30) days advance notice for any reason, at the Court's discretion, with no penalties for termination.

Technical Services

SERVICE HISTORY REPORT

CUSTOMER NAME: FRESNO SUPERIOR,

LEASE END DATE:

SERVICE STATUS: EQTYLS

Report Period: 10/01/2015 - 10/31/2015

[Metric Data Listing](#)

CSE NAME	SERIAL NO	DEPART TIME	ARRIVE TIME	PRIMARY ACTIVITY CODE	TRAVEL HOURS	MSH	INC VISIT CODE	RESP TIME (HRS)	TOTAL METER	PART #	PART DESCRIPTION	VISIT NUMBER	PART QTY USED
Wyrick, Michael	EX7382705	10/30/2015 08:50	10/30/2015 08:17	10-UM	.0	.4		2.1	132781	059K85120	KIT, ROLLERS,	01	1
Wyrick, Michael	EX7382815	10/19/2015 15:17	10/19/2015 14:21	10-UM	1.8	.9		2.8	333773	059K69800	FEEDROLL KIT	01	1
Wyrick, Michael	EX7383072	10/28/2015 12:40	10/28/2015 11:16	10-UM	.7	1.0		.0	835479	604K97740	TRAN.MOTOR&DRI	02	1
Wyrick, Michael	EX7383072	10/28/2015 12:40	10/28/2015 11:16	10-UM	.7	1.0		.0	835479	604K84510	DECURLER SPR 4	02	1
Wyrick, Michael	EX7383072	10/26/2015 16:01	10/26/2015 15:37	10-UM	1.4	.1	01	6.5	830944	604K97740	TRAN.MOTOR&DRI	01	0
Wyrick, Michael	EX7383072	10/26/2015 16:01	10/26/2015 15:37	10-UM	1.4	.1	01	6.5	830944	604K84510	DECURLER SPR 4	01	0
Nay III, James	EX7383072	10/21/2015 11:11	10/21/2015 10:36	10-UM	.8	.4		5.9	825579			01	
Wyrick, Michael	MX1182614	10/13/2015 16:36	10/13/2015 14:37	10-UM	.2	1.6		2.1	54582			01	
Wyrick, Michael	RFX356162	10/26/2015 16:42	10/26/2015 16:08	10-UM	.1	.6		.7	491820			01	

PRODUCT CODE/SERIAL #: EX7382705,EX7382815,EX7383072,MX1182614,RFX356162

Report Date: 11/02/15

XEROXCONFIDENTIAL

Technical Services

SERVICE HISTORY REPORT

CUSTOMER NAME: SUPERIOR COURT OF ,

LEASE END DATE:

SERVICE STATUS: OP-LSE 22

Report Period: 10/01/2015 - 10/31/2015

[Metric Data Listing](#)

CSE NAME	SERIAL	DEPART TIME	ARRIVE TIME	PRIMARY ACTIVITY CODE	TRAVEL HOURS	MSH	INC VISIT CODE	RESP TIME (HRS)	TOTAL METER	PART #	PART DESCRIPTION	VISIT NUMBER	PART QTY USED
Grams, Richard	XEH602987	10/30/2015 09:44	10/30/2015 08:05	10-UM	.0	1.5		5.5	615542	600K89471	DADF FEED ROLL	01	1

PRODUCT CODE/SERIAL #: XEH602987

Report Date: 11/02/15

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